



Denver Harbor Clinic

Houston Community Health Centers, Inc.



2007 Annual Report

Bringing healthcare back to the neighborhood

Quick Facts about Denver Harbor Clinic



What we are: Denver Harbor Clinic is a private, not-for-profit, community-based health center in northeast Houston. The clinic provides quality health care to the Denver Harbor and surrounding communities of northeast Houston, which have been declared a “Medically Underserved Area” by the U.S. Department of Health and Human Services.

Where we’re located: 424 Hahlo Street / Houston, Texas / 713-674-3326 and on the web at www.denverharborclinic.org

Our mission: To improve the health of residents in Denver Harbor and other communities by providing accessible, primary health care in a compassionate and respectful manner regardless of ability to pay.

The needs we meet: The vast majority of Denver Harbor’s 27,851 residents are disadvantaged people of Hispanic origin who have little access to health care services other than the emergency room.

Our medical services: The clinic’s bilingual staff provides a complete array of primary health services, including: triage, diagnostic laboratory and radiological services, preventive health screenings, cancer screenings, prenatal and perinatal care, well child care and immunizations, well women care and pap smears, school and sports physicals, management for high blood pressure, diabetes and other chronic conditions. Dental services will be added in 2008.

Other services: Additional services include referrals and case management, pharmaceutical services, mental health counseling, Harris County Hospital District Gold Card eligibility and enrollment, Medicaid enrollment, vision screen and prescription glasses, free mammography screening, parent education and the provision of children’s vitamins at no cost.

Our staff: 23 full time staff, 36 percent of whom are residents of the Denver Harbor community we serve

Our patient-care volume: Nearly 9,000 patient encounters in 2007

Our operating budget: Approximately \$2.4 million

2007 Annual Report
Denver Harbor Clinic
Houston Community
Health Centers, Inc.

CONTENTS

Quick Facts	1
From the CEO	2
Highlights & outcomes ...	3
Financial performance.....	5
Board of directors.....	6
Donors.....	6



From the CEO



Dear friends of Denver Harbor Clinic,

Each year I'm reminded of how important is to continue to set and achieve ambitious goals while staying true to the values that drew the clinic's founders and very first supporters together.

Our vision of a clinic focused on meeting the health care needs of the Denver Harbor community by providing services with respect for the dominant Hispanic culture of our patients, as well as fostering economic redevelopment in the surrounding area, continue to be essential to the clinic's current and future success. I'm pleased to report that the accomplishments of 2007 have made a large part of that vision a reality.

We began the year with a building expansion in progress, a strong board of directors, a solid and growing patient base, a top-notch medical and administrative staff united by a vision of financially sustainable community healthcare.

In the months that followed those strengths were successfully leveraged to **increase our patient base by 50 percent**. The ratio of insured to uninsured patients—upon which financial sustainability is dependent—grew to a healthy 48 percent insured/52 percent uninsured ratio by the year's end. We also celebrated securing official designation as a **Federally Qualified Health Center** mid-year, which came with a \$471,309 grant for new services and facility expansion, securing our ability to complete our planned expansion in 2008.

The first class of residents from the **Methodist Hospital Family Residency Program** to come through Denver Harbor Clinic graduated in June. Two of the residents working with us decided to continue to work in community medicine as a result of their rewarding experiences of serving the people in Denver Harbor.

Our visibility among philanthropists, public officials, and leaders in health care also grew, and we implemented a several successful marketing campaigns to attract new patients and partners. Our **web site—www.denverharborclinic.org**—was launched, as well as a quarterly email update to the clinic's supporters.

The year also brought important leadership additions of talent and experience to guide our future growth. **Paule Anne Lewis** joined the clinic as our **Chief Operating Officer**, bringing more than 15 years of progressive health care management and operations experience to role. **Dr. Martee Engel** also came board as the clinic's **Dental Director** bringing impressive experience in both private practice and in upper management in health and human services organizations.

In short, it was a year of hard work and success that triggered new opportunities for even greater impact. We look forward to continuing to sharing this journey to health equity and economic redevelopment in Houston with you in the years ahead.

Sincerely,

A handwritten signature in black ink that reads "Daniel Montez". The signature is fluid and cursive.

Daniel Montez
Chief Executive Officer

Patient Views

What do you value the most about Denver Harbor Clinic?

“The good staff, the education and it's close to my home.”

How has Denver Harbor Clinic changed your life?

“Now there is no reason to not go to the doctor and take care of our health, it solves my money and transportation issues.”

Julieta Ayala, patient



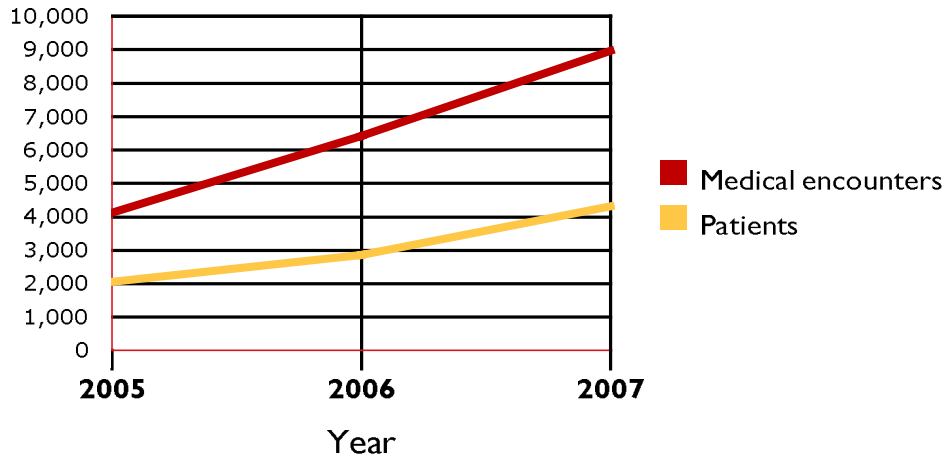
Julieta Ayala, (pictured on the right with her daughter and son).



Highlights and outcomes

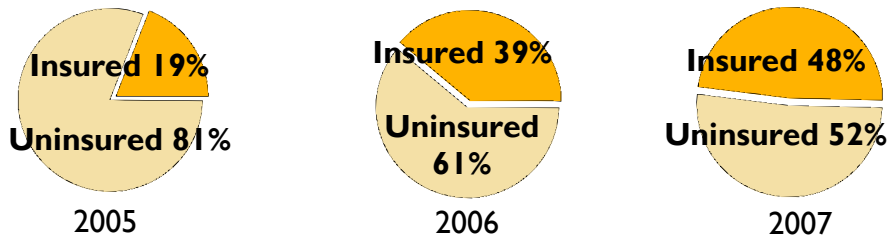
Record numbers of patients and medical encounters

Denver Harbor Clinic's contribution to alleviating health care disparities was at an all time high in 2007. Nearly 9,000 medical encounters were made with a patient base of more than 4300, representing a significant increase over the last two years.



Healthy ratio of insured/uninsured achieved

Our commitment to financial sustainability is embedded in our growth. The billable payer mix increased from 19% insured in 2005 to 48% insured in 2007. This is the result of combined efforts from internal policies, continuous community outreach, and collaborative marketing efforts with agencies including Head Start, The Children's Defense Fund and local HISD schools towards enrolling Medicaid patients.



Facility expansion begins

Ground was broken for the two-story 9,360 square foot addition to the clinic and the building began to take shape in 2007 to accommodate expanded services including dental care..



Patient Views

What do you value the most about Denver Harbor Clinic?

“It’s in the-neighborhood helping families stay healthy and treating the problems.”

How has Denver Harbor Clinic changed your life?

“It’s affordable, close to home and the staff is knowledgeable and friendly.”

Shelyse Brooks, patient



Financial performance

Denver Harbor Clinic/Houston Community Health Centers, Inc. Financial report — Fiscal Year Ending December 31, 2007

Summarized Statement of Activities

Revenues	
Foundation income	\$1,356,996
Local funding—state grants	48,143
330 grant	229,476
Other—In kind	284,047
Other—Methodist	805,149
Other—Misc	1040
Patient service income	630,018
Total Revenue	\$3,278,008
Expenditures	
Personnel	\$1,258,556
Fringe benefits	119,392
Contractual	472,374
Supplies	86,037
Travel	1,905
Other	386,661
Total Expenditures	\$2,439,925
Subtotal Increase (Decrease) in Net Assets	\$838,083
Capital Contributions	(635,018)
Total Increases (Decrease in Net Assets)	\$203,065

Summarized Statement of Financial Position

Assets	
Current assets	\$1,214,479
Other assets	868,989
Property and equipment	920,627
Total Assets	\$3,004,096
Liabilities	
Current Liabilities	\$122,570
Long-Term Liabilities	403,451
Total Liabilities	526,021
Total Net Assets	\$2,478,075
Total Liabilities and Net Assets	\$3,004,096

The complete audited financial statement for Denver Harbor Clinic/Houston Community Health Centers, Inc. can be obtained by sending a request to Marisa Ponti at mponti@tachc.hhc.org or calling 713-343-5453.

Patient Views

What do you value the most about Denver Harbor Clinic?

“It’s close to my house.”

How has Denver Harbor Clinic changed your life?

“Security in knowing there is something close and positive for my health.”

Margarito Martinez, patient



Maria and Margarito Martinez (holding Valerie Marie)



Board and donors

Board of Directors

Phyllis Cohen, Chair
Edmund "TEX" Fountain, ViceChair
Oscar Tijerina – Treasurer
Andres Ortiz
Dario Arellano
Emily Crosswell
Florinda Suarez
Lori Swann
Michael Whitmire
Miguel Quinones, MD
Pastor James Morris
Raul Maldonado
Sebastian Gomez
Thomas Wilson
Wade Upton
Watson Hollyfield, CPA
Donna Alexander – Committee Member
Flo McGee – Committee Member

Donors

Foundations

The Brown Foundation, Inc.
Baylor Methodist Community Health Fund
Harry S. & Isabel C. Cameron Foundation
Healthy Houston Foundation
The J.E. and L.E. Mabee Foundation, Inc.
The Florence and William K. McGee, Jr.
Family Foundation
The Meadows Foundation
Rockwell Fund, Inc.
Strake Foundation
The Cullen Trust for Health Care
Weekley Family Foundation
The Frees Foundation
The Enrico & Sandra di Portanova
Charitable Foundation
The Lyons Foundation
Houston Endowment Inc.
Harry S. & Isabel C. Cameron Foundation
Christus Fund
The Cullen Trust for Health
Fiesta Mart
First Data Western Union Foundation
Frank and Brenda Gallagher Family
Foundation
George and Mary Josephine Hamman
Foundation
Albert and Ethel Herzstein Charitable
Foundation

Houston Endowment Inc.
The Houston Foundation
JP Morgan Chase Bank
The Junior League of Houston, Inc.
Kappa Kappa Gamma Charitable Foundation
of Houston
Journey Foundation
The Florence and William K. McGee, Jr.
Family Foundation
The Powell Foundation
Robert Wood Johnson Foundation
Salners Family Foundation
Sisters of Charity of the Incarnate Word
Dubuis Grant
St. Luke's Episcopal Health Charities
St. Lukes United Methodist Church
Strake Foundation
The Frees Foundation
The Simmons Foundation
The William Stamps Farish Fund
The Methodist Hospital System

Individuals

Gabriel Baizan
Jean-Pierre Baizan
Laura Montez
Nora Montez
Pat Lawrence
Jana Mullins
Joe & Delia Jobs
Methodist Board
Judge Armando V. Rodriguez
Edgar E. Lemus Reyes, Reyes-Castillo,
Attorney's & Counselors at Law
Judge Richard C. Vara
Constables Athletic Recreational &
Educational Events Inc
Joe The Plumber, INC
Andrade Enterprises
Antonio's Mexican Restaurant
Samburgers
Gilberto Capelo
Jaye Arellano
Ernesto Bosques
Residents Of Antonio Munoz
Jose Guadalupe Arondes
Los Jacales Restaurant
El Penjamo Restaurant
Thunderbolt
Nena Arellano

"The mission of our foundation is to assist vulnerable and underserved populations in achieving self-sufficiency. Denver Harbor Clinic is a perfect fit."

*Nancy Frees Fountain
Managing Director
The Frees Foundation*



424 Hahlo Street
Houston, Texas 77020
713-674-3326
www.denverharborclinic.org